July/August 2017

The Salem Fields Focus

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Trash Pick Up Schedule

Mondays: Trash & Recycling

Thursdays: Trash Only

Trash cans may be placed out no earlier than 6:00 pm the evening before pick up and put away by 10:00 PM the day of pick up.

Please note trash cans must be stored out of public view on non-trash days. All trash must be in a County Waste trash can. The crews will not pick up bagged trash that is not in an approved can.

Please call County Waste to arrange for any white goods or bulk pick-up needs. 540-899-7722

If normal pick up day falls on the holidays listed below, pick up will then be the following day.

Thanksgiving Day, Christmas Day.

Message From The Board

The decision was made to delay sending the Focus to the printer until after the ANNUAL MEETING, so that the newly elected board members could be included in the news.

As the new President, I would like first to thank all five candidates for their participation. To the members retiring from the board, I want to thank you for your service to your Community. And to the newly elected board members, I want to welcome you all and look forward to working with you.

We had a volunteer appreciation theme at the ANNUAL MEETING and that is being carried forward to the Focus. For those of you who did not attend, you missed a very informative meeting, displays, favors, power point presentation and of course great refreshments. If this year is any sign of attendance, we will have to have a larger space next year.

With the theme of volunteer appreciation, many THANKS to all of the individuals who volunteer to make our housing development a VIBRANT COMMUNITY.

A special THANKS to:
· The volunteers who deliver the Focus in the hot summer, rain and snow (US mail has nothing on them).
· To all who volunteered in the process of issuing this year's pool passes
· Not to leave out the VMH volunteers who coordinate the many activities; Friday coffee, monthly dinners, dine around, Romeo's, Ms Sunshine, cards, mahjongg, sittercise, water aerobics, quilting and give a ride etc

Cont. pg. 3 >>>

Directory

Directors/Officers:

President	**Peggy Moynahan**
Vice President	**Michael Bowers**
Secretary	**Lisa Woerner**
Treasurer	**Kelly Fulton**
Director At Large	**Niki Vong**

On-Site Office:

On Site Manager ..... Mark Hastings
SFCA.Manager@fsresidential.com

Covenants Inspector .....Tony Hareras
Anthony.Hareras@fsresidential.com

Board of Directors 2017 Meeting Schedule:

January 24, 2017	**7:00PM**
February 28, 2017	**7:00PM**
March 28, 2017	**7:00PM**
April 25, 2017	**7:00PM**
May 23, 2017	**7:00PM**
June 27, 2016 - Annual	**7:00PM**
July 25, 2017	**7:00PM**
August 22, 2017	**7:00PM**
September 26, 2017	**7:00PM**
October 24, 2017	**7:00PM**
November 27, 2017	**7:00PM**
December 26, 2017	**7:00PM**

Emergency Contacts:

Mary Washington Hospital
(540) 741-1100
Spotsylvania Regional Hospital
(540) 498-4000
Fire (Non-Emergency)
(540) 507-7936
Sheriff (Non-Emergency)
(540) 582-7115
Animal Control
(540) 582-7115
Dominion Towing
(540) 479-1044

Covenants Meeting Schedule:

May 16, 2017	**7:00PM**
June 20, 2017	**7:00PM**

Covenants Committee:

David Fecher	Chair
Kay Aszman	Co-Chair
Chris Harris	Member
Iris Short	Member
Sandy Royston	Member
Jackie Bryant	Member

Villa Meeting Schedule:

May 1, 2017	**1:00PM**
June 5, 2017	**1:00PM**

Villa Meeting Committee:

Stephen Downing	Chair
Silvana Woods	Secretary
Bobby Hayden	Member
Bea Fulcher	Member
Lynn Morrison	Member
Jackie Bryant	Member
Open Positions (2)	

Salem Fields Community Center
11125 Rappahannock Drive
Fredericksburg, VA 22407

(540) 548-3487
www.SalemFieldsCommunity.com

Continued >>>

Message From The Board

There is always room for another volunteer, so if you want to make us a better and better community, just fill out a form to volunteer at the officer (you can get a copy on our website) **www.SalemFieldscommunity.com** . It would be good to have an open list of volunteers available to use for last minute help.

Just a little encouragement, for everyone to register and use our website. You have to live in Salem Fields to use our site and it is completely secure. On the website there are 555 residents register out of 1316 homes. We now have an inter-active Bulletin Board, which groups can communicate though, as well as, personal messages. We are in the process of adding a weather station and home page calendar. Any information you may what to know is on this site, history, about us, amenities, documents, events, financials etc. If you have any ideas that are not there, please let us know. Servicing your community is a very self-full filling thing to do, as well as, making a great Community. I have heard many new and interesting ideas lately and look forward to working with the new Board.

LET'S WORK TOGETHER TO MAKE SALEM FIELDS A BETTER AND BETTER COMMUNITY.

Message From Management

Mark Hastings *CMCA, AMS Office: 540-548-3487*
Contact Information: SFCA.Manager@fsresidential.com
SFCA.Manager@fsresidential.com

In order to better protect the privacy of our residents we will no longer be accepting check or money order payments at our corporate offices effective September 1, 2017.

You may mail your check or money order to the address below. Please be sure your account number is on all correspondence.

Association Name
PO Box 11983
Newark, NJ 07101

Electronic payments are fast, secure and convenient. Save time and money by enrolling with our online payment provider, ClickPay, and make an e-check payment for free today!

To make a payment by phone or inquire about your account call 1.888.354.0135. You can register and log in to your ClickPay account by using the kiosk in our lobby. Once logged in, you may use your check to make a free, one-time payment, or set up recurring payments. Credit cards are accepted, fees may apply.

The Treasurer's Report

Financial Report	4/30/2017	5/31/2017
INCOME		
Assessment Income	$104,224.00	$104,224.00
Interest Income	$1,031.32	$1,648.62
Late Fee	$4,539.53	$3,780.00
Legal Fee/Collection Fees	$1,127.89	$2,098.27
Violation Fees	$2,560.00	$(900.00)
Resale Fee	$2,400.00	$950.00
Recreation Income	$0.00	$40.00
Rental Income	$1,330.00	$510.00
Advertising Income	$200.00	$75.00
Miscellaneous Income	$250.00	$100.00
Bad Debt	$0.00	$0.00
TOTAL INCOME	$117,662.74	$112,525.89
EXPENSES		
Administration	$7,690.66	$6,498.72
Repair/Maintenance	$0.00	$27.07
Common Area Maintenance	$16,469.78	$21,820.72
Utilities	$4,708.53	$7,788.13
Trash	$20,040.75	$20,042.75
Pool Operation	$5,402.76	$7,553.08
Community Center	$1,433.92	$1,747.79
Professional Fees	$26,895.50	$25,437.78
Taxes & Licenses	$0.00	$0.00
Villa Meeting House	$1,617.14	$1,937.39
Attached Villas	$6,706.33	$6,706.33
Detached Villas	$3,143.89	$3,143.89
Townhouses	$0.00	$0.00
TOTAL EXPENSES	$107,151.58	$102,703.65
Reserves and interest	$13,040.32	$13,657.62
Total Expenses and Reserves	$107,151.58	$116,361.27
TOTAL EXCESS/DEFICIT	$10,511.16	($3,835.38)
CASH		
Operating Funds	$153,651.05	$194,564.31
MM Reserves/Contingency	$1,253,605.65	$1,198,109.60
CD Reserves/Contingency	$727,368.60	$727,477.11
Investment Acct—Interest	$1,433.20	$1,765.41
TOTAL CASH FUNDS	$1,982,407.45	$2,121,916.43

Respectfully submitted by: Peggy Moynahan, *Treasurer*

2017 Assessment Increase

Effective January 1, 2017

Dues changes are as follows:

UNITS	MONTHLY
Single Family	**$65.00**
Townhomes	**$73.00**
Attached	**$111.00**
Detached	**$115.00**

Online Dues Payments

Please note the following important changes being made to our Online Payment Provider and Direct Debit Program.

ClickPay will be our new and preferred provider for accepting resident payments made online and through our existing Direct-Debit program beginning November 21, 2016.

Payments made by e-check (ACH) or credit card through our existing online payment provider will be disabled. Residents will be required to activate their new account with Click*Pay* on or after November 21, 2016 in order to make payments online. No action will be required from residents currently enrolled in our Direct-Debit program, as these payments will not be disrupted.

For questions about these upcoming changes, please contact ClickPay@fsresidential.com.

Delinquent Assessments:

Salem Fields reserves the right to accelerate any account that is over (60) days past due at any time. In the event your account is sixty (60) days past due, your monthly payment option may be suspended and the full annual assessment will be due in full.

Dues Payment Address:

Please mail dues payments to:
Salem Fields Community Association
c/o First Service Residential
P.O. Box 11983
Newark, New Jersey 07101

Questions? Please email *SFCA.BoardofDirectors@gmail.com*

COMMUNITY CALENDAR JULY 2017

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
2	3	4 **4th of July**	5	6	7	
9	10 ARC App Deadline	11	12	13	14 Communications Committee 4PM	1
16	17	18 ARC Meeting 7:00 PM	19 Pool and Rec 9:30 AM	20	21	2
23	24	25 BOD Meeting 7:00 PM	26	27	28	2

COMMUNITY CALENDAR AUGUST 2017

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturda
30	31	1	2	3	4	
6	7 ARC App Deadline	8	9	10	11 Communications Committee 4PM	
13	14	15 ARC Meeting 7:00 PM	16 Pool and Rec 9:30 AM	17	18	
20	21	22 BOD Meeting 7:00 PM	23	24	25	
27	28	29	30	31		

VMH CALENDAR JULY 2017

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
			Sittercise 9:30 AM	**Canasta** 10:00 AM	**Coffee** 9:30 AM **Mahjongg** 1:00 PM	1
2	3 **VMH Meeting 1:00PM** **Sittercise** 9:30 AM **Quilting** 7:00 PM	4 **4th of July Party 5:30PM**	5 **Sittercise** 9:30 AM	6 **Canasta** 10:00 AM	7 **Coffee** 9:30 AM **Mahjongg** 1:00 PM	8
9	10 **Sittercise** 9:30 AM **Quilting** 7:00 PM	11	12 **Sittercise** 9:30 AM **Dine Around** 11:30 AM	13 **Canasta** 10:00 AM	14 **Coffee** 9:30 AM **Mahjongg** 1:00 PM	15
16	17 **Sittercise** 9:30 AM **Quilting** 7:00 PM	18 **BOOK CLUB 2PM**	19 **Sittercise** 9:30 AM	20 **Canasta** 10:00 AM	21 **Coffee** 9:30 AM **Mahjongg** 1:00 PM	22
23	24 **Sittercise** 9:30 AM **Quilting** 7:00 PM	25	26 **Sittercise** 9:30 AM	27 **Canasta** 10:00 AM	28 **Coffee** 9:30 AM **Mahjongg** 1:00 PM	29

Please remember those who are not as fortunate as we are and donate assorted food items or dry goods. There are tubs at the Community Center and at the VMH where you may leave your donations!

All donations are taken to Spotsylvania Emergency Concerns Association (S.E.C.A.).

Thank You!

VMH CALENDAR AUGUST 2017

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
30	31 **Sittercise** **9:30 AM** **QUILTING** **7:00PM**	1	2	3 **Canasta** 10:00 AM	4 **Coffee** 9:30 AM **Mahjongg** 1:00 PM	5 **PIZZA PARTY** **5 PM**
6	7 **VMH Meeting** **1:00PM** **Sittercise** 9:30 AM **Quilting** 7:00 PM	8	9 **Sittercise** 9:30 AM	10 **Canasta** 10:00 AM	11 **Coffee** 9:30 AM **Mahjongg** 1:00 PM	12
13	14 **Sittercise** 9:30 AM **Quilting** 7:00 PM	15 **BOOK CLUB 2PM** 	16 **Sittercise** 9:30 AM	17 **Canasta** 10:00 AM	18 **Coffee** 9:30 AM **Mahjongg** 1:00 PM	19
20	21 **Sittercise** 9:30 AM **Quilting** 7:00 PM	22	23 **Sittercise** 9:30 AM **Dine Around** 11:30 AM	24 **Canasta** 10:00 AM	25 **Coffee** 9:30 AM **Mahjongg** 1:00 PM	26
27	28 **Sittercise** 9:30AM **Quilting** 7:00PM	29	30 **Sittercise** **9:30AM**	31 **Canasta** 10:00AM	1 **Coffee** 9:30AM **Mahjongg** 1:00PM	2

Volunteers Needed!

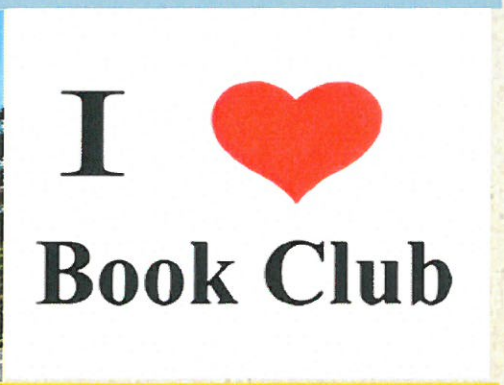
The "Give a Lift Program" is in need of volunteers to drive fellow Villa residents to medical related appointments.

Villa Meeting House Upcoming Events

Villa Meeting House Book Club

All Villa Residents Invited

A new event was added to the Villa Meeting House Calendar. The Book Club will meet on the 3rd Tuesday of each month at 2:00 p.m. at the Villa Meeting House.



Want to learn about caring for your lawn and gardens?

Go to http://ext.vt.edu/natural-resources/soil-information.html

For all you need about Virginia soil and

http://ext.vt.edu/lawn-garden.html

For helpful information about Virginia lawns and gardens.

Community Services

Contacts for VMH Activities

Activity Coordinator:

Jean Purificato (540) 786-1540

Calendar:

Open

Quilting, Etc.:

Sandy Royston (540) 548-8373

ROMEO Breakfast:

Open

Give A Lift:

Open

Ms. Sunshine:

Lynn Williams (540) 548-4067

Give a Lift

Should anyone in the Villas need a ride to a doctor or dentist appointment, and/or need to go for a test of some kind, please contact one of the following volunteers.

Volunteer Drivers Include:

Sally Moore (540) 786-4606

Ruth Niedomanski (540) 548-2415

Dennis Williams (540) 548-4067

Lori Hill (703) 314-5995

Steve Downing (540) 735-4080

Liz Bond (540) 972-9157

VOLUNTEERS NEEDED!

As a member of Salem Fields Community, there are many opportunities to give back to your community as a volunteer! Each committee serves an important role in the community and has great value. These committees include:

- Budget & Finance Committee
- Communications Committee
- Covenants Committee
- Pool & Recreation Committee
- Property Enhancement Committee
- Villa Meeting House Committee
- Main Clubhouse Committee
- Newsletter Deliverers

If you are interested in joining any of these committees, please fill out the Salem Fields Community Volunteer Application Form located in the Salem Fields Community Office or email SFCA.BoardofDirectors@gmail.com for an electronic copy.

VILLA RESIDENTS

SATURDAY, AUGUST 5th AT 5:30PM

WE WILL BE HOLDING OUR ANNUAL PIZZA PARTY IN THE VILLA MEETING HOUSE

THIS IS ALWAYS AN INFORMAL, FUN AND RELAXING EVENING

PLAN ON COMING AND BE SURE TO BRING ALONG YOUR NEIGHBOR(S)

SIGN UP NO LATER THAN WEDNESDAY AUGUST 2ND

COORDINATORS: DONNA AND STEVE DOWNING

412-6655

AS A COURTSEY TO THE COORDINATOR

PLEASE ARRANGE TO REMOVE YOUR NAME(S) FROM THE SIGN UP SHEET OR CONTACT THE COORDINATOR IF YOU ARE UNABLE TO ATTEND

VILLA RESIDENTS

WE WILL BE HOLDING OUR ANNUAL

FOURTH OF JULY

INDEPENDENCE DAY 2017 CELEBRATION

AT THE VILLA CLUBHOUSE

ON TUESDAY JULY 4TH AT 5:30PM

SIGN UP SHEET AT THE VILLA CLUBHOUSE FOR YOUR CONVENIENCE

SIGN UP NO LATER THAN WEDNESDAY JUNE 28TH

Coordinator: Jackie Bryant - 786-9177

SEATING LIMITED TO 50 RESIDENTS

AS A COURTESY TO THE COORDINATOR, PLEASE DELETE YOUR NAME(S) FROM THE LIST IF YOU ARE UNABLE TO ATTEND

WHERE IS MY MONEY

Our governing documents set out what we have to follow.

- **I believe that it is our duty to make available all and any information to you. But it is your responsibility to understand how they work. All of this information is on your website or you may request it. www.Salemfieldscommuity.com**
- **There are regulations, as a community, that we have to follow.**
- **We are responsible to protect all of our assets and our principle investments.**

Our Cash Accounts are made up of Operating and Reserve Accounts.

OPERATING ACCOUNTS are:

Funds needed for daily operations of the community, such as:

- **Utilities like electricity, gas and water**
- **Ground Maintenance**
- **Management**
- **Insurance**
- **Trash collection**
- **Pool operation**
- **Legal and Collections**
- **Upkeep of the Community Center**

RESERVE ACCOUNTS are:

- **Funds needed to maintain our reserves at a sufficient levels.**
- **Reserve funds provide money for the repair and replacement of the Community's assets i.e. such as the pool, roofs, pavement, tennis court, playgrounds, etc.**

SPECIAL ASSESSMENTS are:

- **Funds for additions and enhancements to the existing property and assets.**

Each Section– Single Family, Villas and Townhouses have their own Reserve Fund, which they alone fund and they alone have access to for repair and replacements of assets.

General Reserve is responsible for Common Areas, Community Center, Pool, Tennis Court, Tot Lots.

Attached Villas Reserve is responsible for roads, gutters and sidewalks in the Villa area.

Villa Meeting House Reserve is responsible for the upkeep of the building and grounds. Townhouses Reserve is responsible for roads, parking lots, gutters and sidewalks, in each of their areas.

LATE FEES AND OTHER ASSOCIATED FEES

- The HOA Assessment Fees are due yearly.
- The monthly payment is a curtesy convenience granted to persons, who pay on time.
- After two months of late payments the payment is accelerated back to a yearly payment.
- The payment is due on the FIRST of each month, there is a curtesy of 10 days for the payment to get to the accounting firm for processing the payment. On the morning of the 11th day, it is considered late, and a $35 late payment is added.
- The next month, even if the assessment fee is paid on time, the last fee is taken first; and if it was not included in the payment, that month's assessment fee is the second month of late payment because, there was no effort to pay the assessment and late charge.
- Where there is a late charge, there will be a $10.47 charge for sending the notice of that.
- There will be a second late payment notice charge of $10.47 sent.
- On the third month, if there is still an unpaid amount due, there is a demand notice sent at the cost of $31.00.
- This notice gives 30 days for the total amount due to be paid or it goes to collection.
- At that point, our collection lawyer takes over, and has a procedure to follow.
- All of these charges go to the Accounting Firm who does our accounting, it is not money the association gets.
- The household with late payment are the ones to pay these fees. The association do not pay them.
- An example is:

Assume that 50% of our residents had their assessment entered on the 11th, they would be charged the $35 late fee and $10.47 reminder notice. If the association had to pay the $10.47 for 700 households (that is about 50%), that would be $7679 per month. This would mean each of us would pay almost another $6 per month out of our own pocket.

VOLUNTEER

BOARD OF DIRECTORS

President: Peggy Moynahan Vice President: Michael Bowers
Secretary: Lisa Woerner Treasurer: Kelly Fulton
Director at Large: Niki Vong

The Board of Directors administer the affairs of the association: Assure the upkeep and protection of all association assets. Follow all ruling governing documents, regulations. Update the reserve study as required by law and assure funding. Prepare an annual budget, collect assessments and pay expenses.

VILLA MEETING HOUSE COMMITTEE

Members: Stephen Downing, Silvana Wood, Robert Hayden, Mary Lynn Morrison, Jackie Bryant, Beate Fulcher

The VMH Committee shall: Hold monthly meetings of the VMH Committee. Inspect the VMH structure for internal problems, submit for approval to the BOD for any expenditure

And advise the BOD of maintenance needs and/or recommendations for modifications. Prepare and provide a draft budget to the Budget and Finance Committee or BOD by September 1st of each year, for inclusion in the annual SFCA budget. Maintain a schedule for the use of the VMH, in coordination with the Community Manager, and mediate conflicts thereof. Establish reasonable House Rules as the need may arise, for the safe and orderly operation of the VMH. Prepare a monthly calendar and articles for the newsletter and website, regarding VMH activities and issues. Support the BOD in implementing and following SFCA operational plans, etc...

POOL AND REC COMMITTEE

Members: Rebecca Winn, Allison Kulikowski, Allison Seabolt Brittany Parker, Ruth Ann Diaz-Frasier, Tracie Short

Monitor pool conditions and report maintenance and supply needs. Plan and organize social activities and present plans to the BOD. Prepare annual budget covering the activities. Assist the Community Manager annually in planning, organizing and issuing Activity Passes. Review and revise the Pool Rules and Regulations annually and provide to the Community Manager for publication.

COMMITTEES

COVENTNATS COMMITTEE

Members: David Fecher, Christopher Harris, Thuan Vong, Doris Bryant, Iris Shorts, Kay Aszman, Sandra Royston

Meet on a monthly basis to consider applications from Owners for alteration of or additions to homes. Annually review the Architectural Guidelines and recommend changes to the BOD for approval. Ensure that the on-site management office maintains complete and accurate records of committee actions and decisions and that Owners are notified in writing of the action taken on applications.

COMMUNICATIONS COMMITTEE

Members: Peggy Moynahan, Dixie Rettig, Jasmine Shen Zai, John Pagan, Stephen Mitchell

Evaluate and recommend approaches to ensure adequate methods of communications are available in Salem Fields. Research communications systems, equipment and supportive software and make recommendations. Develop and recommend newsworthy articles for inclusions in the newsletter. Develop and recommend to the Community Manager and/or BOD ways to enhance dissemination of information within the community.

AD HOC PARKING COMMITTEE

Members: Cassandra Crawford, Cynthia Alsop, Thuan Vong, Jennifer Batson, Patricia Rodriguez, Quovaunda Jefferson, Tony Hudson, Victoria Harrington.

Assist the BOD and Management in coordinating meeting with the owners to determine the level of interest in charge and cost of this project. Organizing and coordination of the Townhouses for any votes needed in this project. Review existing rules and regulations relating to vehicle use and parking and recommend any changes. Distribute articles informing the Townhouse residents about vehicle use and parking matters.

Salem Fields Community Association – 2017 Annual Meeting Planner

Rev 5 12 17

January	February	March	April	May	June
Monday the 2nd VMH Committee Meeting @ 1:00pm Wednesday the 25th Pool and Rec Committee Meeting @ 6:30pm Tuesday the 17th Covenant Committee Meeting @ 7:00pm Tuesday the 24th Regular BOD Meeting @ 7:00pm	Monday the 6th VMH Committee Meeting @ 1:00pm Wednesday the 22nd Pool and Rec Committee Meeting @ 6:30pm Tuesday the 21st Covenant Committee Meeting @ 7:00pm Tuesday the 28th Regular BOD Meeting @ 7:00pm	Monday the 6th VMH Committee Meeting @ 1:00pm Wednesday the 22nd Pool and Rec Committee Meeting @ 9:30am Tuesday the 21st Covenant Committee Meeting @ 7:00pm Tuesday the 28th Regular BOD Meeting @ 7:00pm	Monday the 3rd VMH Committee Meeting @ 1:00pm Wednesday the 19th Pool and Rec Committee Meeting @ 9:30am Tuesday the 18th Covenant Committee Meeting @ 7:00pm Tuesday the 25th Regular BOD Meeting @ 7:00pm	Monday the 1st VMH Committee Meeting @ 1:00pm Friday 12th 4:00pm Communication Committee Tuesday the 16th Covenant Committee Meeting @ 7:00pm Wednesday the 17th Pool and Rec Committee Meeting @ 9:30am Tuesday the 23rd Regular BOD Meeting @ 7:00pm	Monday the 5th VMH Committee Meeting @ 1:00pm Friday the 9th 4:00pm Communication Committee Tuesday the 20th Covenant Committee Meeting @ 7:00pm Wednesday the 21st Pool and Rec Committee Meeting @ 9:30am Tuesday the 27th Annual Meeting @ 7:00pm Tuesday the 27th BOD Organizational Meeting
July	**August**	**September**	**October**	**November**	**December**
Monday the 3rd VMH Committee Meeting @ 1:00pm Friday the 14th 4:00pm Communication Committee Wednesday the 19th Pool and Rec Committee Meeting @ 9:30am Tuesday the 18th Covenant Committee Meeting @ 7:00pm Tuesday the 25th Regular BOD Meeting @ 7:00pm	Monday the 7th VMH Committee Meeting @ 1:00pm Friday the 11th 4:00pm Communication Committee Tuesday the 15th Covenant Committee Meeting @ 7:00pm Wednesday the 16 th Pool and Rec Committee Meeting @ 9:30am Tuesday the 22th Regular BOD Meeting @ 7:00pm	Monday the 4th VMH Committee Meeting @ 1:00pm Friday the 8th 4:00pm Communication Committee Tuesday the 19th Covenant Committee Meeting @ 7:00pm Wednesday the 20th Pool and Rec Committee Meeting @ 9:30am Tuesday the 26th Regular BOD Meeting @ 7:00pm	Monday the 2nd VMH Committee Meeting @ 1:00pm Friday the 13th 4:00pm Communication Committee Tuesday the 17th Covenant Committee Meeting @ 7:00pm Wednesday the 18th Pool and Rec Committee Meeting @ 9:30am Tuesday the 24th Regular BOD Meeting @ 7:00pm	Monday the 6thVMH Committee Meeting @ 1:00pm Friday the 10th 4:00pm Communication Committee Tuesday the 21st Covenant Committee Meeting @ 7:00pm Wednesday the 15th Pool and Rec Committee Meeting @ 9:30am Tuesday the 28th Regular BOD Meeting @ 7:00pm	Monday the 4th VMH Committee Meeting @ 1:00pm Friday the 18th 4:00pm Communication Committee Tuesday the 12th Covenant Committee Meeting @ 7:00pm Wednesday the 20th Pool and Rec Committee Meeting @ 9:30am Tuesday the 19th Regular BOD Meeting @ 7:00pm

Community Center Rentals

Planning a party or family gathering? Call the management office to check for availability of the Community Center. Only Salem Fields residents are permitted to rent the Community Center. Only Villa Residents are permitted to rent the

Villa Meeting House.

When scheduling your event, the time reserved must include the time for set-up and clean-up. Rentals for both locations require a $400.00 Security Deposit. Rates for the Community Centers are as follows:

Community Center	Villa Meeting House (Villa Members Only)
Hourly Rate $40.00	Hourly Rate $30.00

Both Clubhouse Rentals, require a 3-hour minimum rental. Your deposit will be returned only after determining that everything was left in a clean and sanitized condition and no damages to premises.
Call the Management Office to make your

reservation at 540-548-3487

AD SIZE & COST PER NEWSLETTER ISSUE FOR 2017:

Back Page Ad - $150.00	Entire Back Page Ad
Full Page Ad - $125.00	Full Page Ad (7 ½ x 9 Inches)
Half Page Ad - $75.00	½ Page Ad (7x4 Inches)
Quarter Page Ad - $60.00	¼ Page Ad (3x4 Inches)

The ad prices are per issue. Six or more ads paid in full when application is submitted, receives a 10% discount. The Neighborhood Focus Community Newsletter currently serves 1316 homes. Please submit your ad via PDF format and emailed to Anthony Hareras at Anthony.Hareras@fsresidential.com. All ads must be copy ready and have a border.

Advertisers

Newsletter Disclaimer:

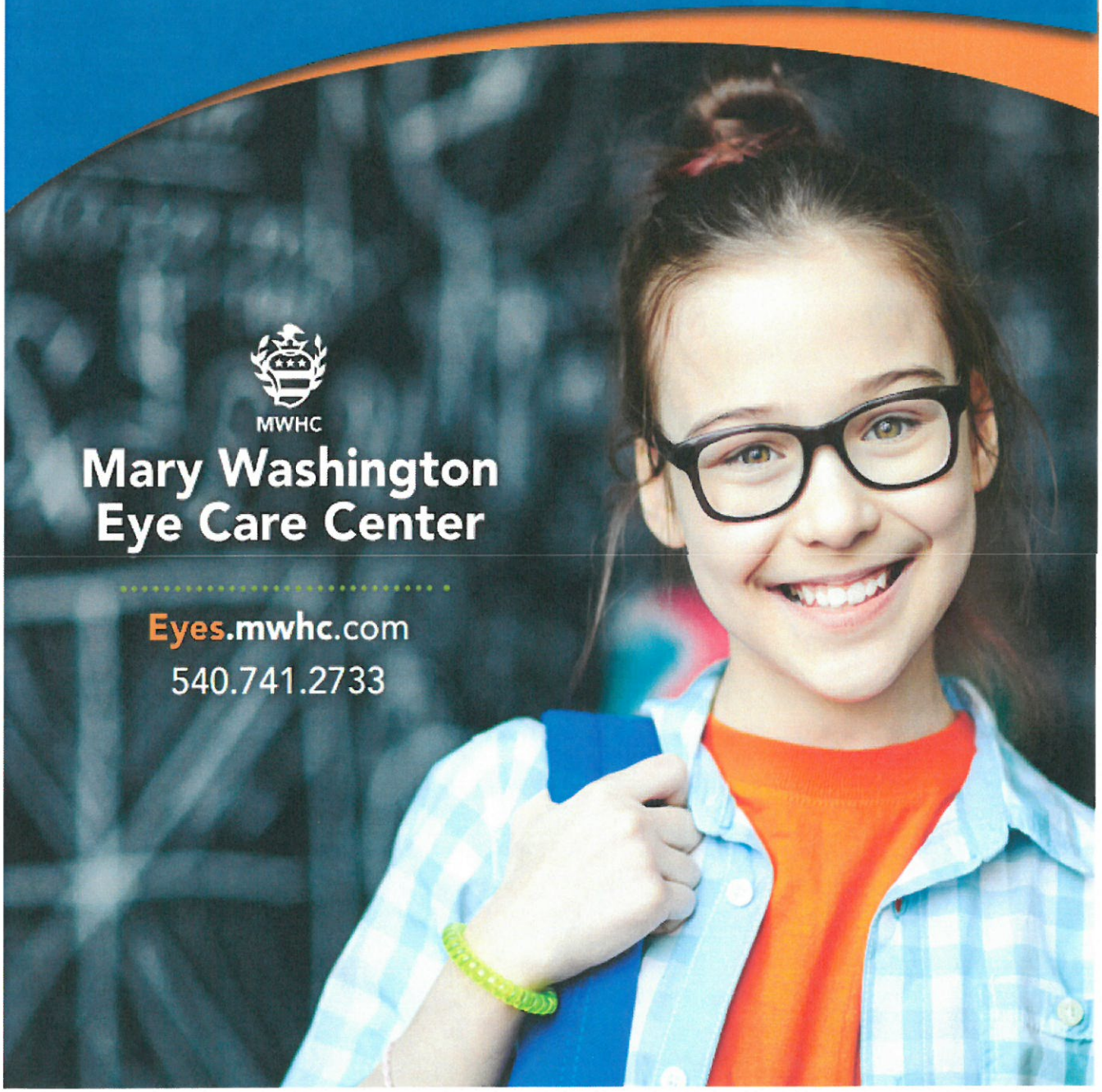
We accept no responsibility whatsoever for the content, profitability or legality of any published articles or advertisements contained within the Focus Newsletter.

The publishing of such articles within this newsletter does not constitute a recommendation of the products or services mentioned or advertised within those articles.

Be responsible! Always do your own Due Diligence before responding to any offer.

For better grades
and a better Back-to-School

Visit the Mary Washington Eye Care Center for exams, contact lenses, and designer frames. Schedule an appointment with Dr. Song today!



MWHC

Mary Washington Eye Care Center

Eyes.mwhc.com

540.741.2733

MWHC

Homecare America

- Bath safety products
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