January/February 2017

The Salem Fields Focus

In This Issue >>>

Message From The Board	1,3
Directory	2
Message from Management	3
Treasurer's Report	4
Community Calendar	5
VMH Calendar	6-7
VMH Upcoming Events	8
Articles of Interest	10-14
Annual Planning Calendar	15
Advertisements	17-20

Trash Pick Up Schedule

Mondays: Trash & Recycling

Thursdays: Trash Only

Trash cans may be placed out no earlier than 6:00 pm the evening before pick up and put away by 10:00 PM the day of pick up.

Please note trash cans must be stored out of public view on non-trash days. All trash must be in a County Waste trash can. The crews will not pick up bagged trash that is not in an approved can.

Please call County Waste to arrange for any white goods or bulk pick-up needs. 540-899-7722

If normal pick up day falls on the holidays listed below, pick up will then be the following day.

Thanksgiving Day, Christmas Day.

Message From The Board

Parking – Private Streets

When purchasing or leasing a residential unit located on a private street in Salem Fields, that party should have been given notice that Salem Fields is a Homeowners' Association and that there are requirements to follow including those on parking. If that did not occur, that is a subject for clarification between the contracting parties.

The Developer of Salem Fields was required to provide two parking spaces per residential unit whether garage/driveway or two marked street spaces for units without garages and such were provided.

In addition, some areas with private streets have more priority parking space than others. The SFCA has no control of where one purchases property.

Sidewalks for pedestrian use and the grassy area between the gutter are the common area property of Salem Fields. There is an easement that allows ingress and egress over these areas to residential area driveways where applicable.

In 2015, the common grassy areas on specific private streets were repaired. Current repeated damage to those areas is under review.

Effective 05/29/17, the blocking of common area sidewalks for pedestrian use on any private street in Salem Fields will be subject to and enforced by the Parking Resolution and the official Documents of Salem Fields.

Cont. pg. 3 >>>



Directory

Directors/Officers:

President Vice President Secretary Treasurer Director At Large Lucien C. Fievet Vernon Chute Lisa Woerner Peggy Moynahan Christina Wanzer

On-Site Office:

On Site Manager Mark Hastings SFCA.Manager@fsresidential.com Assistant Manager Diana Hardee Diana.Hardee@fsresidential.com Covenants InspectorTony Hareras Anthony.Hareras@fsresidential.com

Board of Directors 2017 Meeting Schedule:

January 24, 2017	7:00PM
February 28, 2017	7:00PM
March 28, 2017	7:00PM
April 25, 2017	7:00PM
May 23, 2017	7:00PM
June 27, 2016 - Annual	7:00PM
July 25, 2017	7:00PM
August 22, 2017	7:00PM
September 26, 2017	7:00PM
October 24, 2017	7:00PM
November 27, 2017	7:00PM
December 26, 2017	7:00PM

Emergency Contacts:

Mary Washington Hospital (540) 741-1100 Spotsylvania Regional Hospital (540) 498-4000 Fire (Non-Emergency) (540) 507-7936 Sheriff (Non-Emergency) (540) 582-7115 Animal Control (540) 582-7115 Dominion Towing (540) 479-1044

Covenants Meeting Schedule:

January 17. 2017	7:00PM
February 21, 2017	7:00PM

Covenants Committee:

David Fecher	Chair
Kay Aszman	Co-Chair
Chris Harris	Member
Iris Short	Member
Sandy Royston	Member
Jackie Bryant	Member
Open Positions (1)	

Villa Meeting Schedule:

January 2, 2017	1:00PM
February 6, 2017	1:00PM

Villa Meeting Committee:

Stephen Downing Silvana Woods Bobby Hayden Bea Fulcher Lynn Morrison Open Positions (2) Chair Secretary Member Member Member

Salem Fields Community Center 11125 Rappahannock Drive Fredericksburg, VA 22407

(540) 548-3487 www.SalemFieldsCommunity.com

Message From The Board



<u> Reminder – June 2017</u>

Between today and June 2017, members of the Salem Fields Community Association should give serious consideration to running for a volunteer position on the Salem Fields Board of Directors. One at a minimum and four at the maximum positions will be on the 2017 Annual Meeting Ballot. Expect more comments between now and then.

Assessment Payments – 2017

A previous Focus article advised Association members that failure to pay in full the 2016 Assessment will result in acceleration of the 2017 Assessment requiring payment of the 2017 Annual Assessment in full plus any 2016 balance.

Notification letters will be mailed in early January 2017 notifying requiring assessment payment in full.

Every Association member obligates themselves to pay their assessment on time each month. Failure to pay on time is not acceptable to the other supporting members of the SFCA.

Call the Onsite office at 540-548-3487 if you desire to discuss this issue.

Message From Management

Mark Hastings CMCA, AMS Office: 540-548-3487

Contact Information: SFCA.Manager@fsresidential.com

With the winter season upon us, I would like to share with you the procedures for snow removal in Salem Fields. If you live in a townhouse, detached Villa or attached Villa, you live on private road-ways owned and maintained by Salem Fields. These roadways will be plowed by a private contractor, Shenandoah Landscaping. Plowing typically occurs after 2 inches of snow has fallen. Shenandoah will clear the streets, vacant parking spaces where possible, mailbox delivery stations and the parking lots, sidewalks and walkways at the Community Center and the Villa Meeting House. Residents are responsible for clearing their private driveways and walkways.

If you live in the Single Family Homes, the roads are maintained by VDOT. VDOT will plow secondary roads and residential streets after clearing interstates, primary roadways, snow emergency routes and roadways with heavy travel. You can visit www.vdotplows.org to check the status of plowing in the area.

Homeowners are required to remove snow from sidewalks and around mailboxes in the single family homes with state maintained roads.

You will find power outage information on your electric company's website. Rappahannock Electric Cooperative customers can log on to www.myrec.coop/outagecenter. Dominion Power customers can log on to www.outagemap.dom.com.

Be safe!

The Treas	urer's F	Report	2017 Assessment Increase
			Effective January 1, 2017
Financial Report	10/31/2016	11/30/2016	Dues changes are as follows:
INCOME			UNITS MONTHLY
Assessment Income	\$101,592.00	\$101,592.00	Single Family \$65.00
Interest Income	\$1,039.46	\$982.00	Single ranny \$05.00
Late Fee	\$3,045.00	\$2,450.00	Townhomes \$73.00
Legal Fee/Collection Fees	\$0.00	\$4,192.00	Attached \$111.00
Violation Fees	\$0.00	\$480.00	·
Resale Fee	\$900.00	\$1,925.00	Detached \$115.00
Recreation Income	\$0.00	\$0.00	
Rental Income	\$835.00	\$1,585.00	Online Dues Payments
Advertising Income	\$75.00	\$150.00	
Miscellaneous Income	\$0.00	\$50.00	Please note the following important changes
Bad Debt	\$0.00	\$0.00	being made to our Online Payment Provider and Direct Debit Program.
TOTAL INCOME	\$107,486.46	\$113,406.00	-
8			ClickPay will be our new and preferred provid-
EXPENSES			er for accepting resident payments made online and through our existing Direct-Debit
Administration	\$3,281.04	\$7,767.36	program beginning November 21, 2016.
Repair/Maintenance	\$21.92	\$468.65	Doumants made by a shack (ACH) as credit
Common Area Maintenance	\$44,171.22	\$15,997.34	Payments made by e-check (ACH) or credit card through our existing online payment pro-
Utilities	\$5,090.56	\$9,510.61	vider will be disabled. Residents will be re-
Trash	\$20,134.75	\$20,044.75	quired to activate their new account with Click <i>Pay</i> on or after November 21, 2016
Pool Operation	\$4,826.84	\$4,123.16	in order to make payments online. No action
Community Center	\$3,620.20	(\$264.70)	will be required from residents currently en-
Professional Fees	\$21,414.84	\$25,116.61	rolled in our Direct-Debit program, as these payments will not be disrupted.
Taxes & Licenses	(\$140.00)	\$1,250.00	payments will not be distupted.
Villa Meeting House	\$10,288.65	\$3,048.64	For questions about these upcoming changes,
Attached Villas	\$5,153.83	\$7,120.83	please contact ClickPay@fsresidential.com.
Detached Villas	\$3,082.25	\$3,082.25	
Townhouses	\$0.00	\$0.00	Delinquent Assessments:
TOTAL EXPENSES	\$120,946.10	\$97,265.50	
	+	+	Salem Fields reserves the right to accelerate any account that is over (60) days past due
Reserves and interest	\$13,985.46	\$7,842.00	at any time. In the event your account is sixty
			(60) days past due, your monthly payment
Total Expenses and Reserves		\$105,107.50	option may be suspended and the full annual assessment will be due in full.
TOTAL EXCESS/DEFICIT	(\$27,445.10)	\$8,298.50	
CASH			Dues Payment Address:
Operating Funds	\$67,895.34	\$86,184.17	Please mail dues payments to:
MM Reserves/Contingency	\$1,183,323.25	\$1,148,740.50	Salem Fields Community Association
CD Reserves/Contingency	\$774,035.09	\$775,504.46	c/o First Service Residential
Investment Acct—Interest	\$453.12	\$945.74	P.O. Box 11983 Newark, New Jersey 07101
TOTAL CASH FUNDS	\$2,025,706.80	\$2,011,374.87	Newark, New Jeisey 0/101

Respectfully submitted by: Peggy Moynahan, Treasurer Questions? Please email SFCA.BoardofDirectors@gmail.com

CC	DMMUN	ITY CAL	LENDAF	r Janu,	ARY 20	17
Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
	2 Office Closed	3	4	5	6	7
8	9 ARC App Deadline	10	11	12	13	14
15	Office Closed	ARC Meeting 7:00 PM	18	19 Pool and Rec 6:30 PM	20	21
22	23	24 BOD Meeting 7:00 PM	25	26	27	28
29	30	31				

COMMUNITY CALENDAR FEBRUARY 2017

1	Sunday	Monday	Tuesday	/	Wednesday	Thursday	Friday	Saturday
A LOUT POUR					1		3	4
a second	5	6		7	8	9	10	11
LINE CONTRACT	12	13 ARC App Deadline		14	15	16	17	18
a second	19	20 Office Closed	ARC Meeting 7:00 PM	21	22	23	24	25
Land Core and	26	27	BOD Meeting 7:00 PM	28				

	V٨	ЛН СА	LEND	AR JA	NUAR	Y 201	7
	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
CONVERSE NO.		2 VMH Meeting 1PM	3	4 Sittercise 9:30 AM	5 Canasta 10:00 AM	6 Coffee 9:30 AM	7
		Sittercise 9:30 AM Quilting 7:00 PM				Mahjongg 1:00 PM	
	8	9	10	11	12	13	14
NOV NOV		Sittercise 9:30 AM	Romeo Breakfast	Sittercise 9:30 AM	Canasta 10:00 AM	Coffee 9:30 AM	VMH Social 5:30 PM
Contraction of the second		Quilting 7:00 PM				Mahjongg 1:00 PM	POT LUCK SUPPER
-	15	16	17	18	19	20	21
NO BUT N		Sittercise 9:30 AM	Book Club 2:00 PM	Sittercise 9:30 AM	Canasta 10:00 AM	Coffee 9:30 AM	
Contraction of the second		Quilting 7:00 PM		Dine Around 11:30 AM		Mahjongg 1:00 PM	
	22	23	24	25	26	27	28
Volta		Sittercise 9:30 AM	Birthday Cake Social 2PM	Sittercise 9:30 AM	Canasta 10:00 AM	Coffee 9:30 AM	
A LOUGH AND		Quilting 7:00 PM				Mahjongg 1:00 PM	
	29	30 Sittercise 9:30 AM	31				
The second second		Quilting 7:00 PM					

Please remember those who are not as fortunate as we are and donate assorted food items or dry goods. There are tubs at the Community Center and at the VMH where you may leave your donations! All donations are taken to Spotsylvania Emergency Concerns Association (S.E.C.A.).

Thank You!

	VN	IH CAI	LENDA	AR FEI	BRUAI	RY 20'	17
	Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
				1	2	3	4
				Sittercise 9:30 AM	Canasta 10:00 AM	Coffee 9:30 AM	
						Mahjongg 1:00 PM	
-	5	6	7	8	9	10	11
		VMH Meeting 1PM		Sittercise 9:30 AM	Canasta 10:00 AM	Coffee 9:30 AM	VMH Social 2:30 PM
		Sittercise 9:30 AM Quilting 7:00 PM				Mahjongg 1:00 PM	
	12	13	14	15	16	17	18
10.00		Sittercise 9:30 AM	Romeo Breakfast	Sittercise 9:30 AM	Canasta 10:00 AM	Coffee 9:30 AM	
		Quilting 7:00 PM				Mahjongg 1:00 PM	
3	19	20	21	22	23	24	25
		Sittercise 9:30 AM	Book Club 2:00 PM	Sittercise 9:30 AM	Canasta 10:00 AM	Coffee 9:30 AM	
		Quilting 7:00 PM		Dine Around 11:30 AM		Mahjongg 1:00 PM	
	26	27 Sittercise 9:30 AM	28 Birthday Cake				
		Quilting 7:00 PM	Social 2PM				

Volunteers Needed!

The "Give a Lift Program" is in need of volunteers to drive fellow Villa residents to medical related appointments.

Villa Meeting House Upcoming Events



Villa Meeting House Book Club

All Villa Residents Invited



A new event was added to the Villa Meeting House Calendar. The Book Club will meet on the 3rd Tuesday of each month at 2:00 p.m. at the Villa Meeting House.



Community Services

Contacts for VMH Activities

Activity Coordinator: Jean Purificato (540) 786-1540

Calendar:

Alice Crasco (540) 548-0054

Quilting, Etc.: Sandy Royston (540) 548-8373

ROMEO Breakfast: Stephen Downing (540) 735-4080

Give A Lift:

GIVEA

Open

Ms. Sunshine: Lynn Williams (540) 548-4067

Give a Lift

Should anyone in the Villas need a ride to a doctor or dentist appointment, and/or need to go for a test of some kind, please contact one of the following volunteers.

Volunteer Drivers Include:

Sally Moore (540) 786-4606

Ruth Niedomanski (540) 548-2415

Pat Hackley (540) 406-2966

Dennis Williams (540) 548-4067

Lori Hill (703) 314-5995

Steve Downing (540) 735 -4080

Liz Bond (540) 972-9157

Jane Yarborough (859)466-0734

VOLUNTEERS NEEDED!

As a member of Salem Fields Community, there are many opportunities to give back to your community as a volunteer! Each committee serves an important role in the community and has great value. These committees include:

- Budget & Finance Committee
- Communications Committee
- Covenants Committee
- Pool & Recreation Committee
- Property Enhancement Committee
- Villa Meeting House Committee
- Main Clubhouse Committee
- Newsletter Deliverers



If you are interested in joining any of these committees, please fill out the Salem Fields Community Volunteer Application Form located in the Salem Fields Community Office or email SFCA.BoardofDirectors@gmail.com for an electronic copy.

Be Prepared to Stay Safe and Healthy in Winter

Winter storms and cold temperatures can be hazardous. Stay safe and healthy by planning ahead. Prepare your home and cars. Prepare for power outages and outdoor activity. Check on older adults.

Although winter comes as no surprise, many of us are not ready for its arrival. If you are prepared for the hazards of winter, you will be more likely to stay safe and healthy when temperatures start to fall.

Take These Steps for Your Home

Many people prefer to remain indoors in the winter, but staying inside is no guarantee of safety. Take these steps to keep your home safe and warm during the winter months.

Winterize your home.

- * Install weather stripping, insulation, and storm windows.
- * Insulate water lines that run along exterior walls.
- * Clean out gutters and repair roof leaks.



Check your heating systems.

- Have your heating system serviced professionally to make sure that it is clean, working properly, and ventilated to the outside.
- * Inspect and clean fireplaces and chimneys.
- * Install a smoke detector. Test batteries monthly and replace them twice a year.
- * Have a safe alternate heating source and alternate fuels available.
- * Prevent carbon monoxide (CO) emergencies.
- * Install a CO detector to alert you of the presence of the deadly, odorless, colorless gas. Check batteries when you change your clocks in the fall and spring.
- * Learn symptoms of CO poisoning: headache, dizziness, weakness, upset stomach, vomiting, chest pain, and confusion.



Be sure to check on family and neighbors who are especially at risk from cold weather hazards.

Don't Forget to Prepare Your Car

Get your car ready for cold weather use before winter arrives.

- * Service the radiator and maintain antifreeze level; check tire tread or, if necessary, replace tires with allweather or snow tires.
- * Keep gas tank full to avoid ice in the tank and fuel lines.
- * Use a wintertime formula in your windshield washer.
- * Prepare a winter emergency kit to keep in your car in case you become stranded. The kit should include:
- * cell phone, portable charger, and extra batteries;
- blankets;
- food and water;
- booster cables, flares, tire pump, and a bag of sand or cat litter (for traction);
- compass and maps;
- flashlight, battery-powered radio, and extra batteries;
- first-aid kit; and
- plastic bags (for sanitation).



When planning travel, be aware of current and forecast weather conditions.

Do This When You Plan to Travel

Avoid traveling when the weather service has issued advisories. If you must travel, inform a friend or relative of your proposed route and expected time of arrival.

Follow these safety rules if you become stranded in your car.

- * Stay with your car unless safety is no more than 100 yards away, but continue to move arms and legs.
- Stay visible by putting bright cloth on the antenna, turning on the inside overhead light (when engine is running), and raising the hood when snow stops falling.
- * Run the engine and heater only 10 minutes every hour.
- * Keep a downwind window open.
- * Make sure the tailpipe is not blocked.

Above all, be ready to check on family and neighbors who are especially at risk from cold weather hazards: young children, older adults, and the chronically ill. If you have pets, bring them inside. If you cannot bring them inside, provide adequate, warm shelter and unfrozen water to drink.

No one can stop the onset of winter. However, if you follow these suggestions, you will be ready for it when it comes.

Equip in Advance for Emergencies

- * Be prepared for weather-related emergencies, including power outages.
- * Stock food that needs no cooking or refrigeration and water stored in clean containers.
- * Ensure that your cell phone is fully charged.
- * When planning travel, be aware of current and forecast weather conditions.
- * Keep an up-to-date emergency kit, including:
- Battery-operated devices, such as a flashlight, a National Oceanic and Atmospheric Administration (NOAA)
 Weather Radio, and lamps;
- * extra batteries;
- * first-aid kit and extra medicine;
- * baby items; and
- * cat litter or sand for icy walkways.
- * Protect your family from carbon monoxide.
- * Keep grills, camp stoves, and generators out of the house, basement and garage.
- * Locate generators at least 20 feet from the house.
- * Leave your home immediately if the CO detector sounds, and call 911.

Take These Precautions Outdoors

Many people spend time outdoors in the winter working, traveling, or enjoying winter sports. Outdoor activities can expose you to several safety hazards, but you can take these steps to prepare for them:

- * Wear appropriate outdoor clothing: wear a tightly woven, preferably wind-resistant coat or jacket; inner layers of light, warm clothing; mittens; hats; scarves; and waterproof boots.
- * Sprinkle cat litter or sand on icy patches.
- * Learn safety precautions to follow when outdoors.
- * Work slowly when doing outside chores.
- * Take a buddy and an emergency kit when you are participating in outdoor recreation.
- * Carry a cell phone.

Wear appropriate outdoor clothing: layers of light, warm clothing; mittens; hats; scarves; and waterproof boots.





Prepare Your Vehicle for Winter

Winter is not an easy time for your vehicle. With the winters in Virginia, you need to prepare. Don't expect your car to function properly without some attention to its winter needs. The following tips will help you prepare.

• **Snow tires** help navigate through winter weather. Driving in snow can be very difficult and sometimes dangerous. Many car makers and tire manufacturers recommend changing all four tires to snow tires in the winter. Another option is all-season tires that you use year-round; however, you don't get the features of a specialized seasonal tire.

• **Engine oil** may need to be changed for winter. When the temperature gets below freezing, you may have to switch to thinner oil, so refer to your owner's manual.

• **Engine coolant** is not only meant to keep your engine from overheating, it also protects your engine against corrosion.

• **Battery capacity** is reduced by the cold weather. Inspect your battery, cables, terminals and fluid. Check for cracks and breaks and look for loose connections. You may need to charge or replace your battery.

• **Windshield treatment** is an easily overlooked part of preparing your vehicle for winter. Choose a washer fluid with an antifreeze solution.

• **De-icer** is good to have ready when door locks freeze in the cold weather. Do not store the de-icer in your car; it won't help if your car door is frozen shut.

• **Emergency kit** is a great way to prepare. Check your spare tire and the tools to change it. You should also have a few other emergency items: flares, blankets, boots, radio, engine oil, washer fluid, coolant, flashlight, backup charger.

If you take time to prepare your car, you'll be more comfortable driving in cold, snowy weather. Plan ahead and make it an annual event to ensure your vehicle is safe and reliable.



How to Keep Your New Year's Resolutions

The New Year has arrived, and you have already drawn up your resolutions. Now, how to stick to your plan?

Steps:

1. Put it all on paper. Write your resolutions down, and keep them in an accessible place as reminders. Tape them to your mirror, write them in a journal or put them on your refrigerator door.

2. Mark your calendar. Set deadlines for yourself to tackle each step toward reaching your goal, one at a time.

3. Start as soon as possible. Go out and purchase the necessary equipment or literature; call now and set up an appointment with your dentist, your doctor, your trainer, your accountant...

4. Find a role model. Is there anyone who has succeeded in fulfilling an ambition like yours? Look to this person as a reminder that it is possible to achieve your goal.

5. Check your progress regularly, and give yourself an occasional reward for your efforts. Make sure the reward isn't contrary to your resolution; celebrate a cigarette-free month with a weekend trip or a new outfit, not with a cigarette!

6. Inform friends and family of your goals, and recruit them to regularly remind and support you in your endeavors.

Don't sweat the setbacks; persistence is the key.

January	February	March	April	May	June
ondanty	1001001				vuic
Monday the 2 nd	Monday the 6th	Monday the 6th	Monday the 3rd	Monday the 1st	Monday the 5th
VMH Committee	VMH Committee	VMH Committee	VMH Committee	VMH Committee	VMH Committee
Meeting @ 1:00pm	Meeting @ 1:00pm	Meeting @ 1:00pm	Meeting @ 1:00pm	Meeting @ 1:00pm	Meeting @ 1:00pm
Thursday the 12 th	Tuesday the 21st	Thursday the 9 th Pool	Tuesday the 18 th	Thursday the 11 th	Tuesday the 20 th
Pool and Rec	Covenant Committee	and Rec Committee	Covenant Committee	Pool and Rec	Covenant Committee
Committee Meeting @ 6:30pm	Meeting @ 7:00pm	Meeting @ 6:30pm	Meeting @ 7:00pm	Committee Meeting @ 6:30pm	Meeting @ 7:00pm
th	Tuesday the 28th	Tuesday the 21st ^h	Tuesday the 25th		Tuesday the 27th
Tuesday the 17 th	Regular BOD	Covenant Committee	Regular BOD	Tuesday the 16 th	Annual Meeting @
Covenant Committee Meeting @ 7:00pm	Meeting @ 7:00pm	Meeting @ 7:00pm	Meeting @ 7:00pm	Covenant Committee Meeting @ 7:00pm	7:00pm
The last of the	Office is closed on	Tuesday the 28th			Tuesday the 27 th
Tuesday the 24th	the 20th	Regular BOD		Tuesday the 23rd	BOD Organizational
Regular BOD Meeting @ 7:00pm		Meeting @ 7:00pm		Regular BOD Meeting @ 7:00pm	Meeting
meeting (g) 7.00pm				Meening (a) 7.00pm	
Office is closed on				Office is closed on	
the 2 nd and 16th				the 29th	
July	August	September	October	November	December
Monday the 3rd	Monday the 7th	Monday the 4 th	Monday the 2 nd	Monday the	Monday the 4th
VMH Committee	VMH Committee	VMH Committee	VMH Committee	6thVMH Committee	VMH Committee
Meeting @ 1:00pm	Meeting @ 1:00pm	Meeting @ 1:00pm	Meeting @ 1:00pm	Meeting @ 1:00pm	Meeting @ 1:00pm
Thursday the 13 th	Tuesday the 15 th	Thursday the 14 th	Tuesday the 17 th	Thursday the 9 th Pool	Tuesday the 12 th
Pool and Rec	Covenant Committee	Pool and Rec	Covenant Committee	and Rec Committee	Covenant Committee
Committee Meeting @ 6:30pm	Meeting @ 7:00pm	Committee Meeting @ 6:30pm	Meeting @ 7:00pm	Meeting @ 6:30pm	Meeting @ 7:00pm
	Tuesday the 22th	· ·	Tuesday the 24th	Tuesday the 21st	Tuesday the 19th
Tuesday the 18 th	Regular BOD	Tuesday the 19 th	Regular BOD	Covenant Committee	Regular BOD
Covenant Committee	Meeting @ 7:00pm	Covenant Committee	Meeting @ 7:00pm	Meeting @ 7:00pm	Meeting @ 7:00pm
Meeting @ 7:00pm		Meeting @ 7:00pm		Tuesday the 28th	Office is closed on
Tuesday the 25th		Tuesday the 26th		Regular BOD	the 25th
Regular BOD		Regular BOD		Meeting @ 7:00pm	
Meeting @ 7:00pm		Meeting @ 7:00pm			
				Office is closed on	
Office is closed on		Office is closed on		the 23rd and 24th	
the 4th		the 4th			

Salem Fields Community Association – 2017 Monthly Meeting Planner

Note: The Villa Meeting House Committee Meetings are held at the Villa Meeting House. All other Meetings are held at the Community Center.

Congratulations to the winners of the Salem Fields Community Holiday Decorating Contest



Attached Villas

7102 Radford Dr.

7108 Destiny Ln.

Thank you to all who participated in the 7th Annual Holiday Decorating Contest. Mall gift cards were awarded to the following winners:

Single Family Homes

1st Place: 11402 Corolla Dr.

2nd Place: 64

3rd Place:

6409 Hot Spring Ln.

11007 North Lamont Ct.

Congratulations to all the winners!





It is that time of year again, where everyone made their homes look inviting and ready for the holidays. This is just a friendly reminder that your decorations are welcome and we enjoyed seeing all of them, but please remember to take them down until next year.

Per section 7.9 of the Architectural Guidelines of Salem Fields, Single Family, Villas, and the Townhomes, "Holiday decorations cannot be displayed until 30 days prior to the holiday and must be removed no later than 30 days after the holiday.

Community Center Rentals

Townhomes

7318 Wytheville Cir.

7219 Wytheville Cir.

Planning a party or family gathering? Call the management office to check for availability of the Community Center. **Only** Salem Fields residents are permitted to rent the Community Center. **Only** Villa Residents are permitted to rent the Villa Meeting House.

When scheduling your event, the time reserved must include the time for set-up and clean-up. Rentals for both locations require a \$400.00 Security Deposit. Rates for the Community Centers are as follows:

Community Center

Villa Meeting House

(Villa Members Only)

Hourly Rate \$40.00

Hourly Rate \$30.00

Both Clubhouse Rentals, require a 3-hour minimum rental. Your deposit will be returned only after determining that everything was left in a clean and sanitized condition and no damages to premises.

Call the Management Office to make your reservation at 540-548-3487



AD SIZE & COST PER NEWSLETTER ISSUE FOR 2017:

Back Page Ad - \$150.00 Full Page Ad - \$125.00 Half Page Ad - \$75.00 Quarter Page Ad - \$60.00 Entire Back Page Ad Full Page Ad (7 ½ x 9 Inches) ½ Page Ad (7x4 Inches) ¼ Page Ad (3x4 Inches)

The ad prices are per issue. Six or more ads paid in full when application is submitted, receives a 10% discount. The Neighborhood Focus Community Newsletter currently serves 1316 homes. Please submit your ad via PDF format and emailed to Diana Hardee at Diana.Hardee@fsresidential.com. All ads must be copy ready and have a border.

Advertisers

Newsletter Disclaimer:

We accept no responsibility whatsoever for the content, profitability or legality of any published articles or advertisements contained within the Focus Newsletter.

The publishing of such articles within this newsletter does not constitute a recommendation of the products or services mentioned or advertised within those articles.

Be responsible! Always do your own Due Diligence before responding to any offer.



The Senior Visitors Program is a **free** community service program matching socially isolated seniors with volunteers who provide weekly, home-based visits for companionship and socialization, as well as respite to caregivers. Volunteer training and orientation is held twice a month.

Refer a senior or become a volunteer.

Visit **mhafred.org** or call **540-371-2704** for more information.



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JoAnne is a pleasure to work with. She is knowledgeable about the Fredericksburg area. JoAnne knows how to maintain the flow of info regarding homes to see, paperwork to review, and communication with various parties involved. She responded to questions quickly. She's very intuitive and thorough with a great sense of humor and a lot of patience! Liz & Skip B.



JoAnne was very professional, while warm and friendly. She was always on top of the transaction including overseeing the loan process. JoAnne included us in every step along the way and was very supportive and patient. She was very knowledgable about the neighborhood and answered all our questions. We would not hesitate to do business with her again! David & Rebecca H.



JoAnne is a very experienced and knowledgable agent. I live out of state and needed to sell my parent's home as an estate sale. She came in to the home with a warm, honest, and professional manner and put my fears at ease. JoAnne handled the sale preparation steps and kept me fully informed along the way. The home sold very guickly. I would definitely hire her avain! Katherine D.

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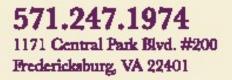
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